shergroup

minding your business

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When Your Team Applauds a Tuesday Morning

From the desk of Claire, Chief Shergroupie

"They were all clapping on the Teams call when we finally evicted him."

That's not normal celebration for a Tuesday morning, but for one housing team this week, it marked the end of months of frustration and sleepless nights. When basic business processes become

victories worth applauding, something has gone seriously wrong with how we're running our operations.

This week's conversations with our Shergroupies — our pet name for the entire Shergroup team working tirelessly to solve the problems of our growing client community — revealed a troubling pattern across British businesses that goes far beyond any single industry challenge:

The October Cliff Problem: Multiple business owners are being told they'll wait until October 2025 for resolution of problems that started last August 2024. Whether it's court dates, supplier disputes, or regulatory approvals, the systems that should protect business interests are now actively working against them. Smart operators aren't joining these queues.

The £500 False Economy: "They saved £500 on a cheaper service provider. Six months later, they're back." We heard variations of this story four times this week alone. The pattern is always the same: choose vendors based solely on price, lose thousands in unresolved issues and wasted time, then pay premium rates to fix what should have worked the first time.

The Documentation Disaster: From missing delivery notes that could sink legal cases to absent lease agreements blocking property recovery, businesses are discovering too late that their paperwork systems aren't fit for purpose. One meat supplier might lose thousands because they can't prove deliveries happened.

Here's what struck me most: these aren't enforcement problems or legal issues. They're fundamental business operation failures that affect cash flow, customer relationships, and ultimately survival.

The businesses thriving in this environment share three characteristics:

1. They recognize that cheap rarely means cost-effective — quality vendors pay for themselves in reliability and results
2. They build robust documentation systems before they need them — prevention is always cheaper than cure
3. They don't wait for broken systems to fix themselves — they find alternative routes that work

It made me smile this week when one client perfectly captured what our Shergroupie team does every day: "We go above and beyond in our offering before we give up." That's exactly right — our team goes above and beyond, and we never give up! That's not just about customer service — it's about business persistence when standard approaches fail.

This week, ask yourself: what are you celebrating that should be routine? And what's sitting in an October queue that could be solved by Thursday?

What operational challenges are draining your energy? Hit reply — I read every response.

Claire Sandbrook, Chief Shergroupie

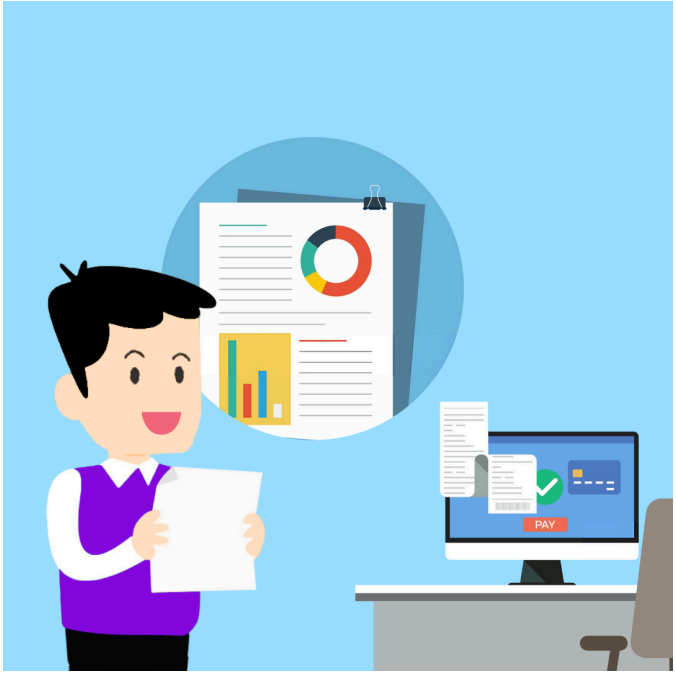
CEO, Shergroup Global Consultancy

Fix Your Biggest Headaches This Week

Commercial Debt Recovery

When unpaid invoices threaten your cash flow, our systematic approach recovers what you're owed without the usual chase. We contact debtors within 24 hours, attempt collection before legal action, and operate on success-based fees – you only pay when we recover your money.

Start Recovering Your Money



Financial Processing & Documentation Systems

Poor documentation isn't just paperwork – it's lost revenue. Our financial processing experts help you build bulletproof systems for invoice processing, payment reconciliation, and record keeping that stand up to scrutiny and get you paid faster.

Fix Your Documentation Gaps

Credit Check Your Customers

Stop extending credit to companies or customers that won't pay. For just £99 + VAT, get comprehensive financial intelligence on any business within 24 hours. Know their payment history and financial stability before you deliver.

Check a Customer Now

FREE Resource: Your Commercial Property Enforcement Guide

Missing leases, unclear tenant agreements, unpaid commercial rents – sound familiar? Our comprehensive guide walks you through every enforcement option available, helping you recover what's owed without the usual delays and documentation disasters.

Download Your FREE Guide

More Resources That Actually Help

How to Recover Debts from Business Clients the Smart Way

Strategic approaches to commercial debt collection that maintain relationships while securing payment.

How to Handle Rising Consumer Debt

Practical tips for businesses facing increased payment defaults and cash flow challenges.

How Landlords Can Recover Rent Arrears Without Going to Court

Effective strategies to recover unpaid rent without the time and cost of court proceedings.

When Systems Fail: How Graham Butland Turned Organizational Chaos into Excellence

This week, revisit our interview with Graham Butland, long-serving Council Leader of Braintree District Council. With over 20 years of leadership experience across HM Customs & Excise, the NHS, and East Anglia's Children's Hospices, Graham shares powerful insights on resilience and overcoming operational challenges. His wisdom on navigating complex organizational problems and maintaining service excellence during difficult times is exactly what business leaders need to hear right now.

Watch the Interview

We are always looking for fascinating guests to join us on the sofa—entrepreneurs, innovators, and business leaders with unique perspectives. Have a story to share? We'd love to feature you! 💜

Message us at hub@shergroup.com →

Stop Waiting for October – Get Results This Week

Your unpaid invoices, documentation disasters, and cash flow problems don't have to join the October 2025 queue. Our Business Solutions team has helped hundreds of UK businesses skip the waiting game and get immediate results.

Here's what happens when you reach out:

- Within 24 hours, we'll assess your specific challenges
- You'll receive a clear action plan with fixed fees – no surprises
- Our expert team starts working immediately – no waiting months for court dates
- You only pay success fees on debt recovery when we collect your money

Don't let another week pass watching your cash flow drain away. Whether it's recovering commercial debts, fixing documentation systems, or enforcing property rights, our team delivers where others make excuses.

Take action today: Book your free consultation with our Business Solutions experts. Let's turn those unpaid invoices into recovered revenue and those operational headaches into

streamlined systems.

Book Your Free Consultation Now

Or Call Us Directly: 020 3588 4240

Because waiting until October isn't a business strategy – it's accepting defeat.

Connect With Us:

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